

143, The Strand, Gzira. Malta

# **COMPANY ANNOUNCEMENT**

# Stivala Group Finance p.l.c. (the "Company")

# **Financial Analysis Summary**

| Date of Announcement | 26 August 2021 |
|----------------------|----------------|
| Reference            | STV37/2021     |

The following is a company announcement issued by Stivala Group Finance p.l.c. (the "**Company**") in terms of Chapter 5 of the Listing Rules.

## QUOTE

The Board of Directors of Stivala Group Finance plc has approved the attached Group's interim unaudited financial statements for the period 1 January to 30 June 2021.

The Financial Statements are attached herewith and available for viewing in the Investor Relations' section on the Company's website - <u>https://stivalagroup.com/?page\_id=21</u>

UNQUOTE

By order of the Board

to lit

Antoinette Scerri *f:* Stivala Group Finance PLC Company Secretary 26<sup>th</sup> August 2021



## **STIVALA GROUP FINANCE P.L.C.**

Condensed Consolidated Interim Financial Statements

For the period 01 January 2021 to 30 June 2021

Company Registration Number: C 82218

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## **Interim Directors' Report**

This Half-Yearly Report is being published in terms of Chapter 5, Rule 5.75 of the Capital Markets Rules of the Malta Financial Services Authority and the Prevention of Financial Markets Abuse Act, Chapter 476 of the Laws of Malta. The condensed set of financial statements included in this report has been extracted from Stivala Group Finance p.l.c.'s unaudited financial information for the six months commencing 01.01.2021 to 30.06.2021 prepared in accordance with International Financial Reporting Standards adopted for use in the EU for interim financial statements (International Accounting Standard 34, 'Interim Financial Reporting'). This half yearly report has not been audited or reviewed by the Company's auditors.

#### **Principal Activities**

The Group's main business is the acquisition of real estate for long term investment purposes, principally in Gzira, Msida, Sliema and St. Julians areas. Once acquired, the Group is engaged in the development of these properties and their conversion into residential and commercial properties. All properties are retained by the Group to generate rental revenues both from short letting and tourist accommodation as well as from long-term residential, office and retail lets.

#### **Business Review**

During the six-month period that ended on 30 June 2021, the Company registered a loss before tax of -€385,623 (€2,261,870 June 2020) and a net loss from distribution of property of -€8,162,201 (€12,968,824 less €21,131,025), resulting in a total comprehensive loss of -€9,361,403.

The COVID-19 pandemic continued to present us with extraordinary circumstances and the Company continued with the commitment to safeguard the health and safety of its staff, customers and all other stakeholders as a matter of utmost priority and is complying with the guidance of the Maltese Authorities.

The Group took this particular time as an opportunity to refurbish Bayview Hotel in Gzira with an investement of  $\pounds 2.5$ mil. The hotel will now host its guests into superior modern facilities, including revamped public areas, brand new guest rooms and new catering facilities, including the restaurant and an innovative Lounge Bar. The 136-guest room Bayview Hotel now also boasts new spa facilities, including an indoor pool, jacuzzi and sauna, while a major facelift was given to the hotel's outdoor pool and terrace areas.

The net assets of the company at the end of the period amounted to €189,469,733 (€231,436,832 Dec 2020)

On 26 April 2021, Carlo Stivala relinquished his ownership interest in the Stivala Group and in consideration, certain immovable properties owned by Carmelo Stivala Group Limited and North Harbour Limited (a company which does not form part of Stivala Group) were transferred to CAST Holdings Limited (a company that is ultimately owned by Carlo Stivala and his descendants).

The share capital of Stivala Group Finance plc has been reduced by pursuant to the cancellation of the shares held by Mr. Carlo Stivala and Carmelo Stivala Trustee Ltd as trustee of Mr Carlo Stivala and his descendants. Following such reduction, the share capital was increased in equal parts by the remaining shareholders of Stivala Group Finance plc in satisfaction of listing rules and Companies Act requirements. Accordingly, following the execution of the above transaction, the remaining ultimate beneficial owners of the Issuer are Martin John Stivala, Ivan Stivala and Michael Stivala, together with their direct descendants and families, in equal proportions.

The published figures have been extracted from the unaudited interim financial statements for the six-month period ending 30 June 2021.

## Interim Directors' report - continued

### Dividends

The Board of Directors has resolved to determine the extent of any dividend distribution for 2021 on the basis of the full year results. Accordingly, no dividends are declared upon the issue of the results for the sixmonth period ended 30 June 2021.

#### **Director's statement pursuant to Capital Markets Rules**

We hereby confirm that to the best of our knowledge:

- 1. the condensed consolidated Interim financial statements gives a true and fair view of the financial position of the ompany as at 30 June 2021 and of its financial performance and its cash flows for the period then ended in accordance with the IFRS as adopted by the EU applicable to Interim Financial Reporting (IAS 34)
- 2... the interim directors' report includes a fair review of the information required in terms of Capital Markets Rules 5.81.1]

Approved by the Board of Directors on 24th August 2021 and signed on its behalf by:

Michael Stivala Director

Ivan Stivala Director

Martin John Stivala Director

Registered Office: Bayview Hotel 143, The Strand Gzira GZR1026 Malta

## Condensed Consolidated Interim Statement of financial position

|                                | Notes | As at 30.06.21<br>(unaudited)<br>€ | As at 31.12.20<br>(audited)<br>€ |
|--------------------------------|-------|------------------------------------|----------------------------------|
| ASSETS                         |       |                                    |                                  |
| Non-current assets             |       |                                    |                                  |
| Intangible Assets              |       | 27,072                             | 26,952                           |
| Right of use Asset             |       | 620,719                            | 815,512                          |
| Investment Property            |       | 30,897,493                         | 34,337,699                       |
| Property, plant and equipment  | 3     | 240,190,185                        | 230,621,283                      |
| Property held for distribution |       | 0                                  | 59,947,736                       |
| Deferred Tax asset             |       | 0                                  | 4,959,080                        |
| Investment in associates       | 4     | 500                                | 354,844                          |
|                                |       | 271,735,969                        | 331,063,106                      |
| Current Assets                 |       |                                    |                                  |
| Inventory                      | 5     | 8,558                              | 8,558                            |
| Trade and other receivables    |       | 6,207,948                          | 6,652,026                        |
| Bank and cash equivalents      | 2     | 759,187                            | 592,023                          |
| Other Financial Assets         |       | 15,632,923                         | 15,753,525                       |
|                                |       | 22,608,617                         | 23,006,132                       |
| Total Assets                   |       | 294,344,586                        | 354,069,238                      |

## Condensed Consolidated Interim Statement of financial position - continued

|                                |       | As at 30.06.21<br>(unaudited)<br>€ | As at 31.12.20<br>(audited)<br>€ |
|--------------------------------|-------|------------------------------------|----------------------------------|
| EQUITY AND LIABILITIES         | Notes |                                    |                                  |
| Capital and reserves           |       |                                    |                                  |
| Called up issued share capital | 6     | 255,000                            | 300,000                          |
| Redeemable Pref Shars          |       | 0                                  | 0                                |
| Retained earnings              |       | 21,103,106                         | 30,464,508                       |
| Revaluation Reserve            |       | 168,111,628                        | 200,672,324                      |
| Total Equity                   |       | 189,469,733                        | 231,436,832                      |
| LIABILITIES                    |       |                                    |                                  |
| Non-current liabilities        |       |                                    |                                  |
| Long term Borrowings           | 7     | 21,300,570                         | 20,003,708                       |
| Other non current-liabilities  | 8     | 59,620,000                         | 59,610,000                       |
| Finance Lease liability        |       | 616,400                            | 646,088                          |
| Deferred tax liability         | 9     | 6,699,000                          | 25,880,637                       |
| Total Non current liabilities  |       | 88,235,970                         | 106,140,433                      |
| Current liabilities            |       |                                    |                                  |
| Trade and other payables       |       | 9,008,847                          | 9,570,738                        |
| Finance Lease liability        |       | 158,717                            | 194,992                          |
| Short term borrowings          | 2     | 3,531,030                          | 3,743,624                        |
| Current tax liabilities        |       | 3,940,289                          | 2,982,619                        |
| Total Current liabilites       |       | 16,638,883                         | 16,491,973                       |
| Total equity and liabilities   |       | 294,344,585                        | 354,069,238                      |

The notes on pages 8 to 11 are an integral part of these condensed consolidated interim financial statements.

The condensed consolidated interim financial statements on pages 3 to 12 were authorised for issue by the Board on 24th August 2021 and were signed on its behalf by :

Michael Stivala Director

Ivan Stivala Director

Martin Stivala Director

| Condensed Consolidated Statement of comprehensive Income |           |              |             |  |
|--|-----------|--------------|-------------|--|
|  |           | 6 months     | 6 months    |  |
|  |           | 2021         | 2020        |  |
|  | Notes     | (unaudited)  | (unaudited) |  |
|  |           | €            | €           |  |
| Revenue  | 10        | 5,488,344    | 8,070,654   |  |
| Cost of sales  |           | (442,007)    | (723,375)   |  |
| Gross operating Profit                                   | Terr -    | 5,046,337    | 7,347,279   |  |
| Other Net operating costs                                |           | (1,950,526)  | (1,870,081) |  |
| Ebitda   |           | 3,095,812    | 5,477,198   |  |
| Depreciation & Amortisation                              |           | (1,800,696)  | (1,583,770) |  |
| Operating Profit   |           | 1,295,116    | 3,893,428   |  |
| Share of results of associated undertakings              |           | (400)        | (664)       |  |
| Change in fair value of investment property              |           | 0            | 0           |  |
| Net Finance Costs  |           | (1,680,339)  | (1,630,894) |  |
| Profit before tax  |           | (385,623)    | 2,261,870   |  |
| Reversal of deferred tax in relatation to directors dive | erstiture | 12,968,824   | 0           |  |
| Taxation   |           | (813,579)    | (664,563)   |  |
| Profit/(Loss) for the period                             | - <u></u> | 11,769,622   | 1,597,307   |  |
| Other Comprehensive Income                               |           |              |             |  |
| Profit/(Loss) on distribution of property                |           | (21,131,025) | 0           |  |
| Total Comprehensive income                               |           | (9,361,403)  | 1,597,307   |  |

## Condensed Consolidated Interim Statement of changes in Equity

|  | Share<br>Capital<br>€ | Revaluation<br>Reserve<br>€ | Retained<br>Earnings<br>€ | Total<br>€               |
|--|-----------------------|-----------------------------|---------------------------|--------------------------|
| At 31 Dec 2020   | 300,000               | 200,672,324                 | 30,464,508                | 231,436,832              |
| Profit for the period<br>Dividends Paid  | 0<br>0                | 0<br>0                      | (9,361,403)<br>0          | (9,361,403)<br>0         |
| Total Comprehensive income   | 0                     | 0                           | (9,361,403)               | (9,361,403)              |
| Reversal of revaluation on property taken over upon diverstiture<br>Reduction in Share Capital | 0<br>(75,000)         | (32,560,696)                | 0                         | (32,560,696)<br>(75,000) |
| Issue of Share capital   | 30,000                | 0                           | 0                         | 30,000                   |
| At 30 June 2021  | 255,000               | 168,111,628                 | 21,103,105                | 189,469,733              |

| Condensed Consolidated Interim Statement of Cash Flows | 5     |                                       |                  |
|--|-------|---------------------------------------|------------------|
|  | Notes | 6 months<br>2021                      | 6 months<br>2020 |
|  |       | Unaudited                             | Unaudited        |
|  |       | €                                     | €                |
|  |       |                                       |                  |
| Net cash from operating activities                     |       | 2,421,042                             | 4,618,716        |
| Net cash from investing activities                     |       | -6,834,648                            | -3,891,106       |
| Net cash from financing activities                     |       | 1,049,740                             | 780,497          |
|  |       |                                       |                  |
| Net movement in cash and cash equivalents              |       | -3,363,866                            | 1,508,107        |
|  |       | -,,                                   | _,,              |
| Cash and cash equivalents at beginning of year         |       | 592,023                               | 651,951          |
| cash and cash equivalents at beginning of year         |       | 552,025                               | 001,001          |
| Cash and cash equivalents at end of year               |       | -2,771,843                            | 2,160,058        |
| cush and cush equivalents at end of year               |       |                                       |                  |
|  |       |                                       |                  |
| Cash and cash equivalents at beginning of year         |       |                                       |                  |
| Cash at bank and in hand                               | 2     | 759,187                               | 2,286,159        |
| Bank balance overdrawn                                 | 2     | -3,531,030                            | -126,102         |
|  |       |                                       |                  |
|  |       | -2,771,843                            | 2,160,058        |
|  |       | · · · · · · · · · · · · · · · · · · · |                  |

## **Condensed Consolidated Interim Statement of Cash Flows**

#### Notes to the condensed consolidated interim financial statements

#### 1 Basis of operation

These condensed consolidated interim financial statements have been prepared in accordance with Internal Accounting Standards 34 - `Interim Financial Reporting`, and have been extracted from the company's unaudited accounts for the six month period commencing 01 January 2021 to 30 June 2021. The half yearly results have been published in terms of the Capital Markets Rules of the Malta Financial Services Authority.

#### 1.1 Foreign Currency Translation

(a) Functional and presentation currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in euro, which is the company's functional and presentation currency.

### (b) Transactions and balances

Foregin currency transactions are translated into functional currency using the exhange rates prevailling at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### 1.2 investment Property

Investment Property comprises residential apartments and commercial properties leased out to third parties.

The Group's Land and Buildings were revalued during May 2020 by an independent firm of architects having appropriate recognised professional qualifications and experience in the location and category of the properties being valued. The Directors have reviewed the valuations of the properties.

### Notes to the condensed consolidated interim financial statements - continued

### 2 Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following:

|                          | 2021       |
|--------------------------|------------|
|                          | Unaudited  |
|                          | €          |
| Cash at bank and in hand | 759,187    |
| Bank balance overdrawn   | -3,531,030 |
|                          | -2,771,843 |

Cash at bank is included within curent assets whilst bank overdrafts are included within the current liabilities (Short-term borrowings) in the statement of financial position.

### 3 Property, Plant & Equipment

The fair value is based on a valuation made by an independent professional architect on 31st May 2020.

### 4 Investment in Associates

| Company          | Registered Address                              | % of ordinary<br><u>capital held</u> |
|------------------|---|--------------------------------------|
|                  |   | 2021                                 |
| Platinum         | 143, The strand, Gzira                          |                                      |
| Developments Ltd | GZR 1026, Malta                                 | 50                                   |
| Civala Limited   | Vincenti Buildings                              |                                      |
|                  | 22/25, Strait street, Valletta, VLT1432, Malta. | 50                                   |
| Sliema Creek     | No.2, Geraldu Farrugia Street                   |                                      |
| Lido Limited     | Zebbug, ZBG 4351, Malta                         | 33.33                                |
| Aqualuna         | No.2, Geraldu Farrugia Street                   |                                      |
| Lido Limited     | Zebbug, ZBG 4351, Malta                         | 33.33                                |

Notes to the condensed consolidated interim financial statements - continued

| 5 | Inventory                          | 2021<br>Unaudited |
|---|------------------------------------|-------------------|
|   |                                    | €                 |
|   | Goods held for resale              | 8,558             |
|   |                                    | 8,558             |
| 6 | Share capital                      |                   |
|   |                                    | 2021              |
|   |                                    | Unaudited         |
|   |                                    | €                 |
|   | Authorised                         |                   |
|   | 500,000 ordinary shares of €1 each | 500,000           |
|   |                                    | 500,000           |
|   | Called up issued and fully paid-up |                   |
|   | 255,000 ordinary shares of €1 each | 255,000           |
|   |                                    | 255,000           |

Each ordinary share gives the right to 1 vote, participates equally in profits distributed by the company and carries equal rights upon the distribution of assets by the company in the event of a winding up.

#### 7 Long Term Borrowings

#### Bank Loans

The bank loans are secured by a general hypothec over the company's assets, by guarantees of the parent company, by a special hypothec over property in Gzira, by pledges taken over various insurance policies, and by personal guarantees of the directors. A bank loan amounting to  $\notin$ 9,187,530 bears interest at 3% per annum and is repayable at monthly installments of  $\notin$ 61,516 inclusive of interest. Another loan amounting to  $\notin$ 4,000,000 bears interest at 4% per annum and is repayable at aggregate monthly instalments of  $\notin$ 40,605 inclusive of interest. On 11th October 2018 another loan drawdown was granted amounting to  $\notin$ 5,000,000 bearing an interest rate of 4% and is repayable over 120 months commencing on 1st May 2019 of  $\notin$ 50,755 monthly installments inclusive interest. On the 4th of June, the Group applied for the MBD COVID-19 Assist loan which has been fully utilised. The loan bears interest rate of 2.5% per annum and it is repayable over a period of 6 years. During 2021 ST Hotels took a loan of  $\notin$ 2,300,000 to refurbish Bayview Hotel at The Strand in Gzira. The loan bears interest rate of 4% per annum and it is repayable over a period of 11 years. The first year of the loan has moratorium on both capital and interest.

### Notes to the condensed consolidated interim financial statements - continued

## 8 Other non current liabilities

|  | 2021<br>Unaudited |
|--|-------------------|
|  | Unaudited         |
| Face value                                   | 60,000,000        |
| Bond issue costs                             | -600,000          |
| Bond issue costs amortisation b/f            | 210,000           |
| Bond issue costs amortisation for the period | 10,000            |
| Amortised cost as at 30 June 2021            | 59,620,000        |
| Deferred tax liability                       |                   |
|  | 2021              |
|  | Unaudited         |
|  | €                 |
| Revaluation of property                      | 6,699,000         |
|  | 6,699,000         |

#### 10 Revenue

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The revenue is generated mainly from rental income of €2,771,931 (€3,534,970 June 2020) from various properties and the operation of three 3 star hotels (Bayview Hotel, Azur Hotel & Sliema Hotel) and Blubay Suits and Apartments, which generated €2,461,413 (€3,076,931 June 2020).

The effect of the hotel accommodation revenue is directly related to the COVID 19 Pandemic, while the decrease in the rental income is related to the distribution of property to Carlo Stivala. During the first 6 months of the year, the company rented out the remaining six floors of office space at ST Balluta Business Centre in St. Julians.

## Directors' statement Pursuant to Capital Market Rule 5.75.3

I confirm to the best of my knowledge

the condensed consolidated interim financial information gives a true and fair view of the financial position of the group from 01st January 2021 to 30th June 2021, and of its financial performance and its cash flows for the six-month period then ended in accordance with International Financial Reporting Standards as adopted by the EU applicable to interim financial reporting (International Accounting Standards 34, `Interim Financial Reporting`);

the Interim Directors` report includes a fair review of the information required in terms of Capital Market Rule 5.81 to 5.84.

Mr. Michael Stivala Director